

BENEFITSCAPE

PRESS RELEASE

Sal Vergara Joins BENEFITSCAPE as VP for Channel Partnerships

NATICK, MASSACHUSETTS – JULY 10, 2024

BENEFITSCAPE, a leading specialist in employee benefits data services, proudly announces the appointment of Sal Vergara as Vice President for Channel Partnerships.

Sal Vergara's appointment marks a significant milestone in BENEFITSCAPE's journey of growth and innovation in HCM Optimization Services for Employee Benefits Management.

Integrated with all major HCM platforms, BENEFITSCAPE is a trusted IRS tax filer and the premier provider of Affordable Care Act [ACA] compliance services for thousands of clients.

Sal brings to BENEFITSCAPE a deep expertise of working within the HCM ecosystem over the last two decades. This experience he couples with an exceptional ability to forge and nurture strategic partnerships, driving collaboration and success through shared objectives and a culture of continuous improvement.

Sal's new role will be pivotal in expanding BENEFITSCAPE's reach within major HCM systems, including Dayforce, Oracle HCM Cloud, Workday, SAP, and others. By spearheading the integration of key services, systems, and providers within the employee benefits supply chain, Sal is focused on the delivery of best-in-class benefits administration solutions for every client.

"We are thrilled to welcome Sal Vergara to our leadership team," said Kim Phillips, CEO of BENEFITSCAPE. "Sal's profound HCM know-how and outstanding partnership-building skills will enhance our ability to deliver top-tier benefits administration technology and supply-chain integration, solidifying BENEFITSCAPE's position as the foremost expert in major HCM Optimization for Employee Benefits."

Working closely with Jude Joujoute, General Manager of HCM Optimization, Sal will help deliver BENEFITSCAPE's HCM Optimization Services. This encompasses the integration of stakeholders in the health & welfare supply chain and compliance with IRS and other regulatory requirements. The results are transformative: reduced resource burdens; enhanced data and systems security; streamlined open enrollment processes; integrated carrier feeds; improved payroll interaction; and seamless ACA & other compliance reporting—all within the employer's existing HCM system.

"BENEFITSCAPE's HCM Optimization transforms the value and experience of benefits for employers, employees, and the broader health & welfare supply chain," said Ken Phillips, Chairman of BENEFITSCAPE. "We are excited about the innovative contributions Sal will bring to our team, driving forward our commitment to excellence and client satisfaction."

For more information, please call +1 508-655-3307 or email: info@benefitscape.com.

About BENEFITSCAPE

Founded in 2014 by Kim Phillips, BENEFITSCAPE has quickly established itself as the leading specialist in ACA Compliance and a driving force in the development of HCM Optimization for Employee Benefits Management. Building on the industry-leading work of benefits veteran and Chairman Ken Phillips, BENEFITSCAPE continues to set the standard for innovative benefits administration solutions.

Visit us at benefitscape.com.

© 2024 BENEFITSCAPE